



## Ingo Regier

May 2, 1942 - September 1, 2024

Ingo Regier 1942 - 2024

Ingo Regier, a retired international business executive, died on September 1, 2024, suddenly and unexpectedly at his home in Bryn Mawr of an anaphylactic shock. During his successful career he held managerial positions in major pharmaceutical companies in Germany, France, Japan and the US. In 1993 he founded Global Alliances, Inc., an international management consulting firm, acting as its president and CEO until he dissolved the company in December 2023. In this role he also helped German companies establish subsidiaries in the US. With some of his clients he developed a long-term relationship and became a fixture at the German headquarters as well as at the American subsidiaries. He was gratified to see two start-ups develop into million dollar companies.

Ingo's special interest was the role cultural differences play in business

relationships.

Through his personal experience he was well acquainted with international business.

He drew on that experience in several books, and also taught well-attended seminars

for American, French and German audiences on different business practices across

cultures, seminars that helped prevent misunderstandings and produce desired results.

Ingo was observant, people-oriented and empathic. He had a great sense of humor,

made every occasion livelier, and was a loyal and generous friend. His life ended too

soon.